

Message Text

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45

ACTION AF-18

INFO OCT-01 NEA-11 ISO-00 EB-11 COME-00 FEA-02 SCI-06

INT-08 CIAE-00 DODE-00 PM-07 H-03 INR-10 L-03 NSAE-00

NSC-10 PA-04 RSC-01 PRS-01 SPC-03 SS-20 USIA-15

SAM-01 IO-14 DRC-01 OMB-01 TRSE-00 AID-20 IGA-02

OPIC-12 CIEP-02 /187 W

----- 014000

R 131000Z FEB 74

FM AMEMBASSY DAKAR

TO SECSTATE WASHDC 5835

INFO AMEMBASSY LAGOS

AMEMBASSY ABIDJAN

AMEMBASSY LIBREVILLE

AMEMBASSY TEHRAN

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EO 11652N/A

TAGS: ENGR EIND SG

SUBJ: VISIT TO SENEGAL OF DAVID MORSE

REF: A) STATE 010119 NOTAL B) DAKAR 0700

A. SUMMARY: GOS ADVISOR DAVID MORSE DEPARTED SENEGAL FEB 12 FOR ABIDJAN FOLLOWING HECTIC SIX DAY VISIT. MORSE WAS RECEIVED BY PRESIDENT SENGHOR, PRIME MINISTER DIOUF, AND OTHER IMPORTANT SENEGALESE MINISTERS. WHILE NO CLEW DEALS WERE FINALIZED, MORSE FELT PROGRESS HAD BEEN MADE ON BOTH MAJOR PURPOSES OF VISIT, CAYAR OIL REFINERY AND IHC HOTEL PROJECTS. END SUMMARY.

2. MEETING ON REFINERY TOOK PLACE AMONG GOS, IRANIAN GOVERNMENT, AND CHARTER OIL COMPANY. AS REPORTED SETEL, IRANIAN PRIME MINISTER HOVEYDA COMPLETED FOUR DAY VISIT TO SENEGAL FEB 12.

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MORSE, WHO SERVES AS ADVISOR TO GOS ON REFINERY PROJECT FELT

POSITIVE DEVELOPMENTS ACHIEVED AND REMAINS CONFIDENT ULTIMATELY SOME DEAL WILL BE MADE. AMERICAN FIRM CHARTER OIL DISAPPOINTED IN OUTCOME OF DAKAR MEETING AS IT HOPED FOR GREATER PROGRESS AND FELT IT HAD NOT PREVIOUSLY BEEN GIVEN FULL STORY BY PROMOTER JOSEPH GOLAN. PLAN CALLED FOR CHARTER TO CONSTRUCT AND RUN REFINERY AND MARKET PRODUCTS. GOS WOULD GUARANTEE CRUDE SUPPLY AND UNDERTAKE SOME INFRASTRUCTURE EXPENSES.

3. CHARTER HAD HOPED TO MARKET REFINERY'S PRODUCTS TO EAST COAST US UTILITIES. HIGH SULPHUR CONTENT AND HEAVY WEIGHT OF CRUDE BEING OFFERED BY THE IRANIANS MAKE SUCH MARKETING SCHEME IMPOSSIBLE DUE TO US ENVIRONMENTAL REGULATIONS. PROJECT NOW BEING LOOKED AT TO SUPPLY BUNKER MARKET WHICH CAN USE LOWER GRADE FUEL. HIGH QUALITY, LOW SULPHUR NIGERIAN OR GABONESE CRUDE NEEDED TO MIX WITH IRANIAN CRUDE CURRENTLY OFFERED TO GET EVEN REASONABLE FINAL PRODUCTS.

4. NEXT MINISTERIAL LEVEL MEETINGS ON PROJECT SCHEDULED FOR FIRST WEEK OF APRIL; IN TEHRAN. IN MEANTIME, SENEGALESE WILL SHOP FOR HIGH QUALITY CRUDE WITH VISIT OF SENEGALESE DELEGATION TO NIGERIAN AND SENGHOR'S OFFICIAL VISIT TO GABON SCHEDULED FOR FEB 19. TECHNICAL EXPERTS WILL WORK ON PROJECT PRIOR TO TEHRAN MEETING WHERE GOS, MORSE, IRANIANS, AND PERHAPS CHARTER AND NIGERIANS WILL ATTEMPT TO FINALIZE DEAL.

5. MORSE ALSO HAS POSITIVE FEELING IHC HOTEL PROJECT AS REPORTED IN REF B. MORSE REPORTED PRIME MINISTER DIOUF HAS DECIDED THAT A DEAL SHOULD BE MADE AND HAS GIVEN INSTRUCTIONS TO THAT EFFECT. PROPOSED VISIT BY IHC PRESIDENT SHEELINE MAY SETTLE OUTSTANDING ISSUE OF LENGTH OF MANAGEMENT CONTRACT AND ALLOW

FINALIZATION OF DEAL.

6. WHILE IN DAKAR, MORSE HAS ALSO TALKED WITH LANG ENGINEERING RICE AND CATTLE PROJECTS, DAKAR MARINE SUPER-TANKER REPAIR FACILITY, POTASH PROJECT, AND PROPOSED AFRICAN ART MUSEUM FOR DAKAR. DEVELOPMENTS IN THESE AREAS ONLY IN PRELIMINARY STAGES LIMITED OFFICIAL USE

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AND EMBASSY WILL REPORT AS DETAILS BECOME AVAILABLE.
AGGREY

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PETROLEUM PRODUCTS, IMPORTS, VISITS, CHIEF OF STATE VISITS, NEGOTIATIONS, MEETINGS
Control Number: n/a
Copy: SINGLE
Draft Date: 13 FEB 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MorefiRH
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974DAKAR00778
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: DAKAR
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740236/aaaabhqzq.tel
Line Count: 109
Locator: TEXT ON-LINE
Office: ACTION AF
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: A) STATE 010119 NOTAL B) DAKAR 0700
Review Action: RELEASED, APPROVED
Review Authority: MorefiRH
Review Comment: n/a
Review Content Flags:
Review Date: 21 AUG 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <21 AUG 2002 by kellew0>; APPROVED <04-Sep-2002 by MorefiRH>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: VISIT TO SENEGAL OF DAVID MORSE
TAGS: ENRG, EIND, SG, (MORSE, DAVID)
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005